



THE VOICE OF THE SEMICONDUCTOR INDUSTRY
IN EUROPE

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European Semiconductor Industry Association

Represents the interests of the European-based semiconductor industry and advocates for its international competitiveness.

- Most R&D-intensive sector.
- Highly developed global supply chain
- Fierce competition & price fluctuation
- Short innovation cycles
- Global market of \$ 339 billion in 2016

EU

- 10 % of Global Market
- Direct employment: 200.000
- Indirect employment: up to 1.000.000

"The Semiconductor Voice of Europe" "





European Semiconductor Industry Association







































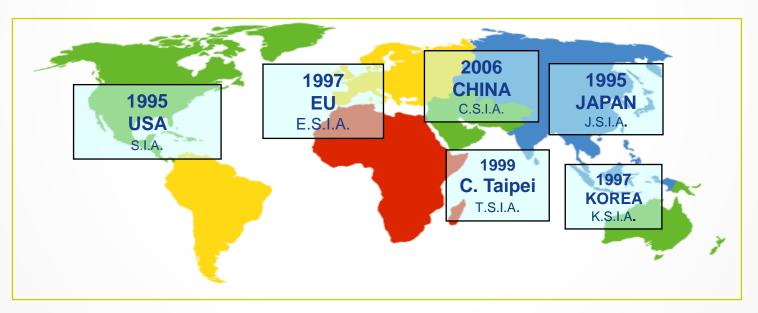






World Semiconductor Council

"to expand international cooperation in order to facilitate the healthy growth of the industry from a long-term, global perspective"



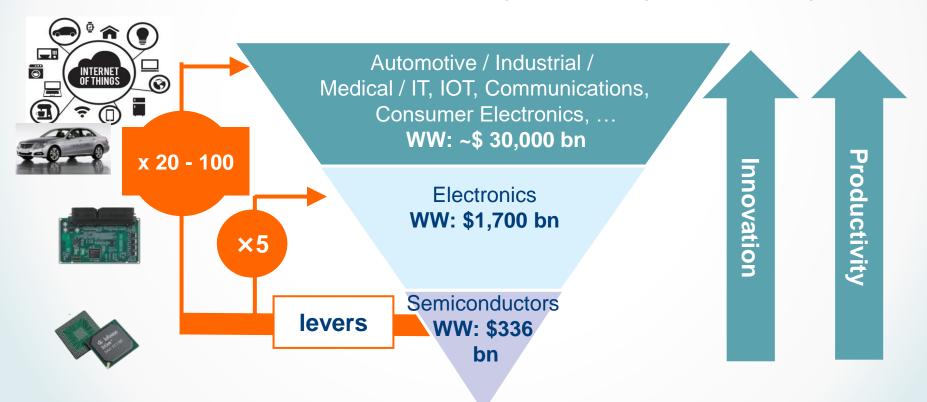
- Unique model of worldwide industry-to-governments cooperation
- Voluntary basis, consistent with WTO rules
- Member companies cover more than 95% of WW production



Enabling role of semiconductors

45% of OECD economic growth since 1985 comes from more productivity, with electronics as key driver.

Semiconductors play crucial role in enabling downstream goods & technologies.



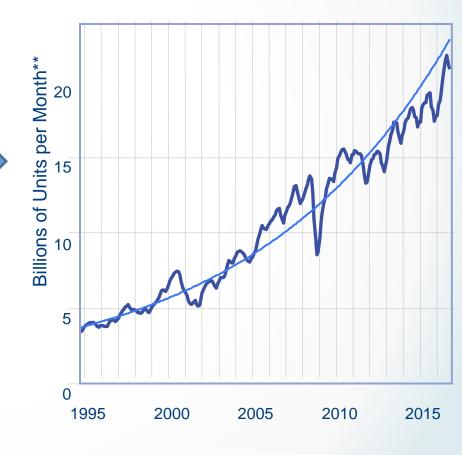


Benefits of ITA trade liberalisation for semiconductors

Semiconductors

- ✓ Largest ICT category in ITA 1996*
- ✓ Exponential growth in units since 1996

Semiconductors is the largest
IT product category in ITA
and
accounted for 33 % of global exports of
IT products in 2010*



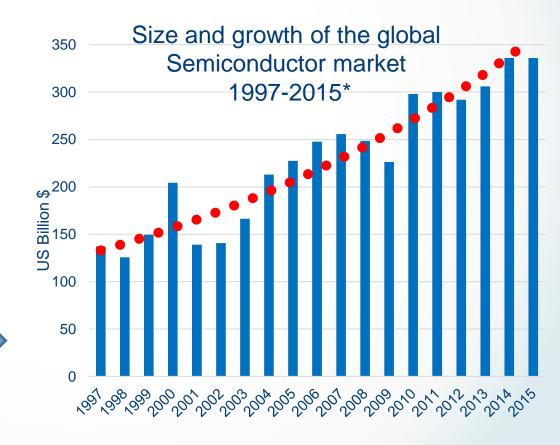
*Source: WTO 2012
** Source: WSTS



Benefits of ITA trade liberalisation for semiconductors

ITA trade liberalisation

- Created more global markets
- Promoted innovation
- Accelerated productivity
- □ Drove semiconductor value growth





Advantages of multi-, pluri-lateral vs. bi-lateral

- ☐ Globalised semiconductor supply chain (front-end Europe, assembly Asia)
- □ Low administrative burden, and trade-free from tariff and non-tariff barriers are vital for semiconductor manufacturing!
- Multi- and pluri-lateral trade liberalisation such as ITA is the most efficient way to ensure global free flow of goods.

Beside tariff-free trade, it offers:

- ➤ No complex / burdensome rules of origin (due to globally distributed manufacturing, semiconductor products do not meet preferential origin requirements in most cases).
- > More flexibility.



ITA needs to keep the pace with technology, to promote innovation

- 1996: ITA aims to cover all semiconductors, in recognition of their enabling role in driving innovation, productivity, growth & societal benefit.
- 2015: ITA expansion covers 1.5%-3% of the global semiconductor market and results in global yearly tariff savings of \$ 94 to \$ 188 million*.
- 2017: Due to the high speed of innovation in the semiconductor industry, many products already aren't covered by the ITA. (R&D/sales ratio very high)

ESIA supports a continuous review of the ITA scope, starting no later than January 2018 as per Ministerial Declaration on the ITA Expansion of 16 December 2015.

*Source: WSC



Conclusion

- ESIA strongly supports a continuous adaptation of the ITA scope to new and evolving semiconductor technologies, as well as geographical expansion
 - Barrier-free international movements of goods. For semiconductor globalized manufacturing and global customers
 - ☐ Enabler for all sectors of the economy and for innovation.
 - → ESIA looks forward to working with WTO and its members to keep the ITA up-to-date!



Thank you for your attention!

www.eusemiconductors.eu

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